

SHANE DESIMONE

**MB FINANCIAL BANK
MORTGAGE - SVP REGIONAL SALES MANAGER**

ABOUT SHANE

With over 25 years of lending experience, Shane has seen many changes within the industry. What has not changed is his level of commitment, leadership, and superb customer service to the wholesale lending community.

Shane started his career in New York wholesale mortgage lending back in 1994 with InterFirst after relocated from Ann Arbor, MI to become a local account executive in Long Island, New York. He lived through a few mergers and acquisitions with companies like Standard Federal Bank, ABNAMRO, and finally Citibank.

In 2010, Shane joined Cole Taylor Mortgage as account executive, later to become MB Financial Bank where he worked hand in hand with mortgage brokers and mini correspondents. Within a short year, Shane was promoted to his current position at MB Financial Bank as a Senior Vice President Sales Manager where he has assembled a team of power players over the years.

Shane currently resides in Nashville, TN with his wife and has three girls who have successfully graduated from college and went on to start their own careers and families. Shane is a huge Ohio State College Football fan and an avid collector of vintage baseballs cards. He is actively involved in several local and national charities and is a proud member and supporter of the New York Association of Mortgage Brokers for over 20 years.

ABOUT MB FINANCIAL BANK

MB financial is one of only a few banks in the wholesale arena and we are one of the very few that Third Party Origination (brokers and MC) is our primary (85+%) of our volume. Wholesale isn't a piece of what we do, it is the lifeblood of our company. This is why being a part of, and supporting NYAMB is so important. You have to be willing to invest in your own success by becoming involved, attending the tradeshow, and being a part of a very small community. This business changes to rapidly to not be up to speed on all the compliance and regulatory changes.

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