

HECTOR CASTILLO'S BIO – EXIT REALTY NEW YORK METRO CEO/REGIONAL OWNER

From agent, to broker, to executive, Hector Castillo changes the lives of many in the Real Estate Industry. Often referred to by many as a thoughtful, careful leader; who is greatly respected and passionate, Castillo is the CEO of EXIT REALTY NEW YORK METRO and has strategically grown the EXIT Brand.

Castillo purchased the Sub-Franchisor rights for EXIT Realty in 2002, he has developed a timeless brand which has rapidly ascended from just one office with eight agents to over 1,600 associates together with 46 offices and counting, nonetheless withstanding the recession and housing-market crash, molding it into one of the largest, successful brands within the state of New York in less than 16 years.

Licensed in New York, Castillo has been an active real estate broker for more than three decades. In 1986 he started his career in Queens County where he worked as an agent for brands such as ERA, Century 21 and RE/MAX. He later started his career as an associate broker which swiftly matured him into an elite real estate broker.

Castillo and his wife Gigi collectively founded EXIT REALTY NEW YORK METRO. Their vision for the company is to utilize advanced technology, the latest tools, their combined experience, integrity and the EXIT Formula to grow brokerages in the communities that local brokers and agents are servicing.

Hector is also an active member of the Long Island Board of Realtors (LIBOR), New York State Associations of Realtors (NYSAR) and National Association of Realtors (NAR) as well as the Long Island Chapter for Women's Council of Realtor and the Long Island Hispanic Chamber of Commerce (LIHCC) and the Nassau Council Chambers of Commerce (NCCC).

Over the course of his career, Mr. Castillo has inspired others by his dedication, guidance, passion, commitment and enthusiasm for their real estate industry. In 2017, he was one of the recipients for the prestigious "Businessperson of the Year Award" by the Long Island Hispanic Chamber of Commerce – Nassau Council Chambers of Commerce which honors business owners for outstanding leadership achievements in their community. In addition, he was awarded "2007 Regional TRI-REAL-A-THON" and "International Region of the Year in 2013".

A devoted family man alongside his wife, Gigi, their 5 beautiful children and their grandson; they enjoy sharing accomplishments, ups and downs and support one another when they need it most. With special moments and rituals, they have created a family filled with love and compassion. The very same love and compassion that has been spread throughout the New York Region over sixteen years.