

# NYAMB's 35<sup>th</sup> Annual Conference & Awards Dinner

Tuesday, October 24, 2023

## *Preliminary Program:*

- 9:00 AM - 11:00 AM | Exhibitor Set Up
- Noon - 1:00 PM | "Lunch with the Exhibitors" (*Hot Buffet Stations & Kosher Food Stations*)  
**Lunch sponsored by: [Plaza Home Mortgage](#)**
- 1:15 PM - 1:45 PM | Session A: Mortgage Broker Economic Outlook
- 1:50 PM - 2:15 PM | Session B: Wholesale Mortgage Lender Panel
- 2:20 PM - 2:40 PM | Session C: NY Cybersecurity Revision
- 2:45 PM - 3:45 PM | Session D: Realtor/Mortgage Broker Shared Marketing and RESPA Compliance (**1Hour CE Credits for NYS Real Estate**) Pending NYSDOS approval
- 3:45 PM - 4:00 PM | 15 Min. Coffee Break
- 4:09 PM - 4:30 PM | Session E: New Construction - Builder's Association Update
- 4:35 PM - 5:05 PM | Session F: How to successfully Challenge the Real Estate Appraisal
- 5:15 PM - 5:45 PM | Session G: One-time Close Construction Loans
- 6:00 PM - 7:00 PM | Cocktail Reception with the Exhibitors (*Buffet Stations, Kosher Stations & Open Bar*) **Reception sponsored by: [UWM](#)**
- 7:00 PM - 8:45 PM | Annual Meeting, Award Presentation, Sit-down Dinner w/ Open Bar, Live Entertainment **Dinner sponsored by: [UWM](#)**

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## *Session Descriptions:*

### **Mortgage Broker Economic Outlook**

A detailed analysis of the future economy and how Mortgage Brokers "in the know" can reap huge benefits. Tailored specifically for the NY Mortgage Broker!

### **Wholesale Mortgage Lender Panel**

A look back and a peek forward into the "Future of Wholesale Lending." Moving ahead of the curve for bigger profits in 2024!

### **NYS Cybersecurity Revisions**

A short review of the new revisions to the regulation and exactly how NY Mortgage Brokers can be DFS compliant quickly and easily.

### **Realtor/Mortgage Broker Shared Marketing and RESPA Compliance**

ATTENTION NY MORTGAGE BROKERS: This is the Hottest Topic in the industry! NY legal and RESPA Expert details exactly what you can and cannot do. **[RESPA 1-Hour CE credit for NYS Real Estate](#)**

### **NY Construction Builders Association Update**

A look into the future catalyst of the next real estate boom and how it all begins with "new construction." Find out what builders are doing today and get prepared for the future.

### **How to successfully Challenge the Real Estate Appraisal**

Save your deals and your clients money! Top experts in the field share valuable insights on how to quickly analyze the Appraisal Report and identify the most likely mistakes that can work in your favor.

### **One-time-Close Construction Loans**

Explore the best custom construction loan program in America. Close your construction loans in less than 60 days with Realtors and Mortgage Brokers paid at the closing!

\*Program subject to changes. Please continue to check the nyamb website for the latest updates at [www.nyamb.org](http://www.nyamb.org)

